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Learning Style: Virtual Classroom

Technology:

Difficulty: Beginner

Course Duration: 1 Day

Next Course Date: **April 9, 2026**

## Accomplishing the Results You Want



### About This Course:

Success is measured by results and results are only accomplished with effective planning efforts. Detailed plans and a captivating vision are important, but true accomplishment is in carrying your goals through to a winning outcome. In this

workshop, you will learn how to find and strengthen your leadership voice and foster employee buy-in to exceed expectations while achieving the most positive outcome.

### **Course Objectives:**

- Develop a leadership style that gets results
- Employ suitable motivation techniques for your team or unit
- Empower your team to achieve the results you and they want

### **Audience:**

- Individuals taking this course are business professionals seeking to develop or increase their emotional intelligence

### **Prerequisites:**

- None

### **Course Outline:**

#### Leadership Style Guide

- Leadership characteristics
- Crucial abilities of leaders
- Determining the Type of Leader You Want to Be

#### Understanding Motivation

- What motivates people?
- Strategies for motivation
- Motivation for behavior modification

#### Enabling Others to Act

- Managing the Workload
- Major factors of delegation
- Steps in delegation
- Successful delegation
- Avoiding Wasted Time and Energy
- Following-Up to Ensure Success